

4. Getting Correct Content

POINT OF VIEW OUTLINE

<p>POINT OF VIEW</p> <hr/> <hr/> <hr/>

Agenda - Support Points

1. _____
2. _____
3. _____

"Let Me Cover Them For You"

Benefits	Facts	Personal/Similar Experience
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

<p>The Key Points to Remember are:</p> <ul style="list-style-type: none">• _____• _____• _____

<p>"Therefore, my Recommendation is"</p> <hr/> <hr/> <hr/>

Information on ordering POV Outline in back of book